



Thinkproject Live Paris

Bienvenue!

15 October 2025



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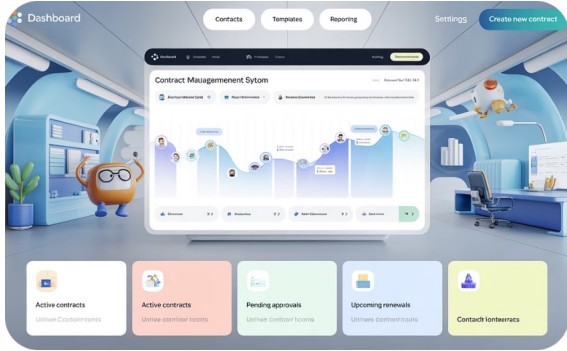
Histoires vraies de Contract Managers : de l'éparpillement à la performance



Andy Cruise

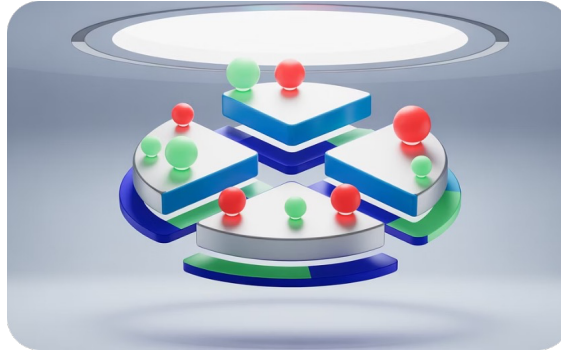
Managing Director
Procurement & Contract
Management Group

Could You Answer



Current Contract Programs

Are your contract programs up-to-date and optimized?



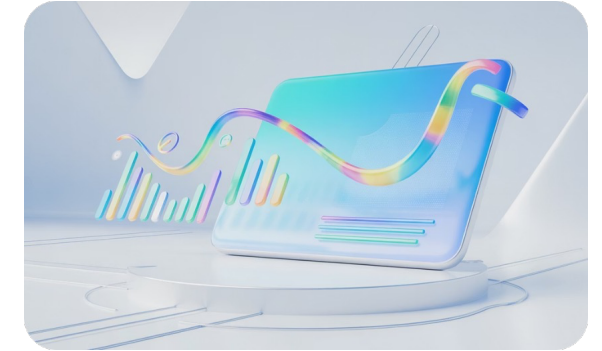
Contract Risk Management

Can you quantify how well your contract risks identified, evaluated, and managed?



Cost of Change

What is the volume, impact and cost of ongoing and upcoming contract changes?



Emerging Contract Trends

What key trends are influencing your contract portfolio?



Supplier Performance

How do you evaluate and track supplier performance?



Strategic Direction

What strategic adjustments are necessary for future success?

Thinkproject CONTRACTS: Transforming Contract Management

Thinkproject CONTRACTS enables better control, insight, and assurance across the entire contract portfolio. It provides a single digital environment to manage construction and infrastructure contracts.

Management of Contract Compliance

Management of Contract Change

Management of Contract Risk

Contract Portfolio Analytics

Delivering visibility, accountability, and performance improvement through data-driven decision-making.

Effective Contract Administration

Compliance • Risk • Change



Workflows + time-bound alerts

right step, right owner, right time



Programme & risk visibility

early signals, clear owners/mitigations, full traceability (who/what/when/why)



Change control

log → assess (cost/time) → approve → implement; **live impact** on programme & budget

Strategic Contract Management & Portfolio Analytics

Standard KPIs

Standard KPIs at contract / project / programme levels

Root-cause insight explains performance → proportionate fixes

Portfolio Signals

Portfolio signals: programme adherence, risk trends, change impact, supplier/commercial performance, capacity & training needs → feed lessons into new projects to pre-empt risks



Why Thinkproject CONTRACTS

Do the right things, on time

workflows + dashboards drive action

No surprises

early visibility on programme, change, and risk

Defensible decisions

full audit trail for compliance and disputes

Smarter portfolio

consistent reporting, root-cause insight, targeted improvements

Effective CM Delivers 5–20% Contract Value Savings

Multi-£bn Infrastructure



**£120m (11%) reduction
in change costs**

on **£1.1bn** annual spend



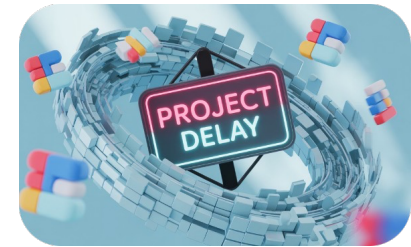
**20% of contracts found
without a programme**

across a multi-£bn annual
spend — exposure identified
and corrected



**£30m cost
exposure**

from **unmanaged / unseen** risk
& change events



**500+ risk events left
unmanaged**

on a single project → **>£10m**
additional change costs

thinkproject